

## OCTOBER'18 SALES

Oct-18

Particulars	Oct-18	Oct-17	Change %	Highlights
<b>MOTORCYCLES</b>				
DOMESTIC	2,81,582	2,11,553	33	Highest ever monthly sales
EXPORTS	1,51,403	1,14,225	33	-
SUB-TOTAL	4,32,985	3,25,778	33	Highest ever monthly sales
<b>COMMERCIAL VEHICLES</b>				
DOMESTIC	38,360	35,657	8	-
EXPORTS	35,354	21,029	68	-
SUB-TOTAL	73,714	56,686	30	-
<b>TOTAL (MC + CV)</b>				
DOMESTIC	3,19,942	2,47,210	29	Highest ever monthly sales
EXPORTS	1,86,757	1,35,254	38	-
<b>TOTAL</b>	<b>5,06,699</b>	<b>3,82,464</b>	<b>32</b>	Highest ever monthly sales

YTD

Particulars	Apr-Oct 2018	Apr-Oct 2017	Change %	Highlights
<b>MOTORCYCLES</b>				
DOMESTIC	15,68,715	12,22,112	28	-
EXPORTS	10,20,776	7,98,101	28	-
SUB-TOTAL	25,89,491	20,20,213	28	-
<b>COMMERCIAL VEHICLES</b>				
DOMESTIC	2,44,537	1,72,942	41	-
EXPORTS	2,38,756	1,49,253	60	-
SUB-TOTAL	4,83,293	3,22,195	50	-
<b>TOTAL (MC + CV)</b>				
DOMESTIC	18,13,252	13,95,054	30	-
EXPORTS	12,59,532	9,47,354	33	-
<b>TOTAL</b>	<b>30,72,784</b>	<b>23,42,408</b>	<b>31</b>	-

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Rakesh Sharma  
Chief Commercial Officer, Bajaj Auto Ltd., Pune  
2 November 2018