

JUNE 2012 SALES

Jun-12

| Particulars | Jun-12 | Jun-11 | Growth % | Highlights |
|--------------------------|----------------|----------------|-----------|--|
| MOTORCYCLES | 318,377 | 322,827 | -1 | - |
| COMMERCIAL VEHICLES | 26,785 | 43,830 | -39 | * 3-Wheeler sales to Sri Lanka & Egypt were disrupted; will normalise from July onwards. |
| TOTAL | 345,162 | 366,657 | -6 | - |
| Exports out of the above | 116,062 | 142,124 | -18 | - |

YTD

| Particulars | Apr-June 2012 | Apr-June 2011 | Growth % | Highlights |
|--------------------------|------------------|------------------|-----------|------------|
| MOTORCYCLES | 982,623 | 963,051 | 2 | - |
| COMMERCIAL VEHICLES | 96,348 | 129,764 | -26 | - |
| TOTAL | 1,078,971 | 1,092,815 | -1 | - |
| Exports out of the above | 415,645 | 427,364 | -3 | - |

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