

## DECEMBER'16 SALES

Dec-16

Particulars	Dec-16	Dec-15	Change %	Highlights
<b>MOTORCYCLES</b>				
DOMESTIC	1,06,665	1,20,322	-11	-
EXPORTS	96,647	1,27,460	-24	-
SUB-TOTAL	2,03,312	2,47,782	-18	-
<b>COMMERCIAL VEHICLES</b>				
DOMESTIC	13,060	23,204	-44	-
EXPORTS	9,157	18,017	-49	-
SUB-TOTAL	22,217	41,221	-46	-
<b>TOTAL (MC + CV)</b>				
DOMESTIC	1,19,725	1,43,526	-17	-
EXPORTS	1,05,804	1,45,477	-27	-
<b>TOTAL</b>	<b>2,25,529</b>	<b>2,89,003</b>	<b>-22</b>	-

YTD

Particulars	Apr-Dec 2016	Apr-Dec 2015	Change %	Highlights
<b>MOTORCYCLES</b>				
DOMESTIC	15,87,852	14,30,175	11	-
EXPORTS	9,31,063	11,75,558	-21	-
SUB-TOTAL	25,18,915	26,05,733	-3	-
<b>COMMERCIAL VEHICLES</b>				
DOMESTIC	2,03,189	1,83,866	11	-
EXPORTS	1,56,219	2,31,524	-33	-
SUB-TOTAL	3,59,408	4,15,390	-13	-
<b>TOTAL (MC + CV)</b>				
DOMESTIC	17,91,041	16,14,041	11	-
EXPORTS	10,87,282	14,07,082	-23	-
<b>TOTAL</b>	<b>28,78,323</b>	<b>30,21,123</b>	<b>-5</b>	-

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